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Superselection of the success of Messrs.
Strachan and Co., owners of two of the oldest cloth mills in the Stroud Valley. Seventy per cent of their output is exported, and a fifth goes to Canada where "Strachan Coats" have a national reputation. Other markets include the Middle and Far East, while in Europe Germany is the biggest customer. A substantial trade with Russia is being madually developed.
At home Strachan's cloth is used for naval officers' unitorms, and, of course, Strachan's produce the scalet worn at the "Trooping of the Colour" ceremony by the Queen and the 3,000 guardsmen. Last year Strachan's service, to go up to London to see the famous ceremony.
SKLL OF GENERATIONS

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PROBLEMS

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it is the craftsmen that But But it is the craftsmen that are Strachan's biggest asset. Mr. Charles Smith, of Rand-wick, has been with the com-pany 51 years, there are 20 employees with over 40 years' service, and 40 with over 30 years

service, and 40 with over 30 years. The Personnel M a n a g er, Mrs. Weaver, has helped to create a fine atmosphere in the mills and the team spirit that means so much in industry as in any field of sport, is largely due to the help that is readily available. Young people are interviewed sym-pathetically and advised on their future either as operatives or apprentices. Trade union or apprentices. Trade union relations represented by Mr. J. Miles are excellent and all are fervent supporters of joint con-sultation from which many constructive suggestions are forthcoming.

constructive suggestions are forthcoming. The fascinating story of Srtachan was told to a "Stroud News" representative in an interview with the Managing Director, Mr. D. Carter, and another director, Mr. T. L. Jones, who is also the company secretary.

another uncered, Jones, who is also the company secretary. **TWO MILS** The business of Strachan and Co. is today carried on in two mills, Lodgemore was originally known as Higher Lademoor (Lademore being the ancient name of the valley of the Frome at this point); and rome at the manor of Min-chinhampton, part of the English property of the Abbey of Caen. The land on which Lodgemore and Fromehall stand belonged to some of the manor, the Spillmans. The history of this family can be braced from 1218, when John Spileman I had a grant of Land from the Abbess, in which he is described as "our beloved ser-geant," that is to say, he held his lands by sergeantry. It was his duty to guard the Abbess of Caen's seneschal (steward) on the journey from Mincha-ampton to Southampton when her acturned with the profits of the manor to the Abbey in Spileman I has a cruate picture of the souther to the manor. Through the fortunate sur-vival of the 13th century cos-tumal (records) of the manor. It is clear that by the 13th cartury cost the Abbey in the pages of the Court Rolls we meet Robert le Wyffer (the

quality of the man II went there in 1287 for three years.

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that the skill of generations is so important.

Production has increased during the past two years by 18 per cent, and further increases are expected with gradual modernisation of the plant. Strachans have their own superannuation scheme and an apprenticeship scheme has just been started with all young people receiving training at the textile department of Stroud Technical College.

Even today there is important difference between the two mills, Lodgemore and Frome Hall. Frome Hall is a "white" mill, that is the wool is woven in its natural colour and dyed afterwards: this is essential for such cloth as guards' scarlet and billiards cloth where the cloth must be 100 per cent pure in colour and free from any extraneous coloured fibres. At Lodgemore the wool is dyed before it is woven.

PROBLEMS

One of Strachan's orgest problems is that they are remote from the public, and they have to keep their promotion going constantly, particularly in foreign markets. A colour film has recently been made of Strachan's manufacturing processes for showing abroad. Representatives of the firm make regular trips to many parts of the world; last year Mr. W. R. Acklam, Pro-duction Director, "investigated" South Africa, and this year Rhodesia is being examined. In these foreign markets competition from other countries is growing, particularly Japan and Italy, but neither country is in the same quality market as Strachan's. Continual adjustments to market changes have to be made. In Canada, prefer example, they for brighter colours and the increase in car heaters and central heating of homes and factories has led to much lighter overcoats. But it is in the making of materials for coats and costumes that the market has to be constantly watched. Last year the popular shades were earthy browns and greens, and this year . . . nobody knows—yet. Even in men's clothing there are subtle but constant changes.

When foreign buyers visit this country Strachan's take full advantage of the beautiful country round Stroud for entertaining their guests, and it is an asset of great value.

Nether Lademoore MIII. In the Middle Ages both mills belonged to the manor of Minchinhampton, part of the English property of the Abbey of Caen. The land on which Lodgemore and Fromehall stand belonged to some of the most important tenants on the manor, the Spillmans. The history of this family can be traced from 1218, when John Spileman I had a grant of land from the Abbess, in which he is described as "our beloved sergeant," that is to say, he held his lands by sergeantry. It was his duty to guard the Abbess of Caen's seneschal (steward) on the journey from Minchanhampton to Southampton when he returned with the profits of the manor to the Abbey in Normandy.

Through the fortunate survival of the 13th century costumal (records) of the manor we get an accurate picture of the economic life of the manor. It is clear that by the 13th century cloth-making was being carried on extensively. In the pages of the Court Rolls we meet Robert le Wyffer (the Weaver), Roger the Fuller in 1272, and a few years later, John the Fuller and Adam the Dyer-names which are highly significant for they suggest that the whole process of cloth manufacturing from the weaving to the dyeing and finishing was being carried on in the manor. This is hardly surprising, for the valleys were ideally suited to the growth of the industry. Fuller's earth, important in the cleaning of the cloth, would probably be found on the manor itself. There were abundant supplies of wool close at hand from the famous Cotswold sheep. Bristol lay near by for shipping the finished goods to half Europe, and also for importing those materials which played so vital a part in the industry — the natural dyes, and the mordants used to fix them. But most important of all the valleys had an abundant supply of water, not only for the cleaning and dveing processes, but as the source of water-power which worked the fulling mills. For already by the 13th and 14th centuries mills were clustering thickly in the foot of the valleys, and bringing prosperity to the area.

It was in this setting that the Spillman family prospered and by the 15th century there is the first direct evidence that at such a rate that he thought they owned a fulling mill at nothing of getting rid of In earlier days the limestone wealthy enough to educate 13 months. He leased Lodge- stood 50 feet high, with its tall water of the River Frome en their son in Paris-John Spill- more to Nathaniel Samuel chimney stack rising 150 feet

held for Parliament until 1642. Charles garrisoned while Beverston Castle so that he might overawe the wealthy clothiers of Stroudwater, Dursley and Wotton. Some obtained letters of protection, but these were little use against the marauding bands of soldiers by whom the Stroudwater clothiers were "utterly undone." More serious were the Royal commands given to Prince Rupert to buy up the great quantities of coarse canvas and cloth to clothe his troops. The original letter giving the order is preserved in the Board Room of Messrs. Strachan. Sent by King Charles I to his nephew Prince Rupert, the letter "Most trusty and entirely beloved Nephew Wee greet you well Wereas we are credibly informed that at Ciren-cester, Stroud, Minchinhampton, Tetbury, Dursley, Wootton, Underedge and Chipping Sodbury great quantities of cloth canvass and Locherame are to be had for supplying ye great necessities Our Soldiers have of Suits."

"LIKE A METEOR"

The growth of Lodgemore can be traced in detail from the middle of the 18th century and it was always a rather larger concern than Fromehall, consisting as it did of two mills. During the 18th century Lodgemore had a succession of owners, most of whom seemed to get into financial difficulties very quickly. Among the run of mill owners, William Whitehead, who bought the mill on a £10,000 mortgage in 1825, stands out as an exotic and unusual figure. He came to Minchinhampton in 1824 and as local historian Playne puts it, he "flashed like a meteor across the quiet life of the town, and disappeared, and was heard of no more." His profession, at any rate, as described in the bankruptcy proceedings which ended this particular chapter of his career, was that of "Newspaper Vendor, Printer dealer and Chapman in buying paper, ink and other materials for printing a certain news-paper called 'The Cheltenham Journal and Gloucester Fash-ionable Weekly Gazette'." He bought property recklessly, and would then mortgage it for as much as he could raise. Of a wild and extravagant nature, he gambled, raced, spent money Lodgemore. By 1287 they were £100,000 in a little more than

Iarling for £1,800 a year. By 1830 Nathaniel Marling in possession of both Tas Fromehall odgemore and Mills, and it is no doubt partly due to him that both mills. after their somewhat chequered fortunes, should have survived the years that brought real challenge to the industry. The opening of the Stroudwater Canal in 1779, and the Thames and Severn in 1783, brought coal from the Forest of Dean and the Midland Coalfields within easy reach of the Stroud clothiers, making steam power available for those with sufficient capital to instal steam engines and power looms. Lodgemore mills suffered three serious fires early in the 19th century and the new mill was built in 1814

More changes of ownership took place in the 19th century but in 1865 Josiah Greathead Strachan bought the two mills for £30,000. The fourth and most disastrous fire of the century occurred at Lodgemore in 1871, when all the mill buildings were completely destroyed in two hours, and the damage was estimated at not less than £50,000. The rebuildings of the mill was begun in 1873, and when finished the red and blue brick building

above the ground on which it Con stood.

A great tradition underlies lat the firm of Strachan and Comcor pany today. The history of the two mills, Lodgemore and Fromehall, is a story of skill fac and fine workmanship built up over the centuries, and flourish- low ing in a valley where the rich of natural resources have been exploited to the full. There is the a strong tradition of royal service. When the late Queen Mary visited the mills in November, 1941, she saw the scarlet refine which is made for the Royal Household liveries at Windsor Castle, Buckingham Palace, and Sandringham. The 200 naval uniform worn by His Royal Highness the Duke of Edinburgh at his wedding was no manufactured at Lodgemore, and he thus takes his place in the line of noble figures from ch the Abbess of Caen to King the Charles, who have played their pa part in the history of Strachan ye and Company.